



How to introduce... Simon Lomen (Business Tree Member since 2010)
Company: **Southwest Digital Systems Ltd (SDS)** - www.sdsltd.uk.com

Expertise and Services:

Copiers | Printers | Scanners | Scanning Software Solutions |
Print/Copy/Scan Control Software | Total Print Management |
Service and Support

What to look for: HP, Epson, Brother, Canon Printers / Any Brand of Copier/ Reports
Printed on Inkjets or Laser Printers not in a nice booklet style/ Comb Binding / Poor Quality
Marketing Material

Why: SDS may have a much more productive and cost effective solution.

Listen for: complaints about cost of toners, inks and internal printing | reliability of printers
| companies looking to replace their copiers

Questions:

Who looks after your copiers? Is it a local company?
Do you know how much your printers are costing you?
Do you have a need to scan hard copy documents into your systems?
When did you last run out of ink or toner and whose responsibility is it to order more?
Would you like a free of charge no obligation review of copier agreements?
Have you ever thought about how much money is tied up in toners and ink sat on your
shelves?

SDS Offers: A Free of charge Print Audit.

The FREE Print Audit allows SDS to assess your current printer and copier fleet to see if
savings and productivity improvements could be made.

To make an appointment for a no obligation print audit please call Simon on **01278 723784**

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