



How to introduce: **Craig Berry (Member Since 2010)**
Company: **Purnells 4 Print & Design**

Expertise and Services:

Colour and B&W Printing / Copying, Graphic Design, Laminating,
Photocopying & Printing up to A0, Fax Service, Typing, Scanning, Label
Printing, Supply of Paper & Envelopes and much more

What to look for: Companies / People who have thin / badly printed materials.
The company stationery does not all match in colour / design
Companies with lots of forms / printed matter.

Why: Shows they are not paying attention to the end product and the image there printed
matter maybe making of the Business. Money could be saved in printing in bulk twice a
year rather than every month.

Listen for: Poor Print | Poor Service | Long Lead Times | Cost |
Have been with the same print company for a long period.

Questions:

Are your Business Cards Matt Laminated
Is that 120gsm you use for your letterheads
Do you ever need to scan/ print large drawings
Do you ever need items bound
Do you need help with the layout of a document

Introduction KEY:

**Purnells Offer a FREE no obligation like for like quotation so you can ask your current
supplier about current costs :**

To make the most of our FREE no obligation quotation service please be sure to have all
the information from previous goods supplied so we can be sure we are offering a like for
like quote.

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